



**Notice of participation in the procedure for the award of the equipment  
supply contract  
Public open bid**

**Beneficiary's name, address, phone number, e-mail:**

**Automobile DACIA S.A.**, Mioveni, No 1 Uzinei Street, postal code 115400, unique registration code RO 160796, registered in the Trade Register under number J03/81/1991, bank account RO98BRDE030SV05762610300, opened at BRD Bank, Argeş branch, phone number 0040248500000

**Contact person:**

For technical matters:

Mr. Dănuț CÎRSTEA, telephone no 0040741097425

e-mail : [danut.cirstea@daciagroup.com](mailto:danut.cirstea@daciagroup.com)

Monday to Friday, 08: 00-15: 00

For commercial matters:

Mr. Ionuț TĂNASE, telephone no 0040758117366

e-mail : [ionut.tanase@daciagroup.com](mailto:ionut.tanase@daciagroup.com)

Monday to Friday, 08: 00-15: 00

***Automobile Dacia SA announces the start of the contract award procedure for the provision of equipment for the investment project "Expansion of the vehicle production capacity".***

***The project is subject to an application for subsidy application submitted under H.G. 807/2014.***

**Specific conditions in which economic operators have direct, free and full access to the content of the awarding documentation (specifications, procurement contract):**

As a first step, all required documents will be available at the following address:

<https://www.gruprenault.ro/despre-noi/anunturi-publice/documente-achizitii-si-licitatii>

**Object of the contract:**

The object of the contract/supply order is the execution, delivery, installation, commissioning and obtaining performance for the investment project „***Expansion of the vehicle production capacity***”:

**LOT 7:**

- Technological installation for Surface Treatment and Cataphoresis
- Technological installation for sealant application
- Technological installation for finishing, retouche and wax
- Carbody transfer system from Bodyshop to Paintshop
- Carbody handling devices
- Technological installation for application/baking primer
- Technological installation for application/baking base and clear coat
- Fire installation
- Metal structures with platform level: 6500 (installation supporting structures + metal structures with platforms arranging posts)

**Place of delivery:**

Automobile DACIA S.A., Mioveni, No 1 Uzinei Street, postal code 115400, Romania.

**Contract term or duration:** 15.07.2021

**Language (s) in which responses/tenders and accompanying documents must be drawn up:**

All documents will be submitted mandatory in Romanian language and possibly in another international language (English or French).

**What must contain the return of the first step:**

| No. Crt. | CRITERION   | NECESSARY CONDITIONS  | ANNEX  |
|----------|---|---|--|
| 1        | Financial   | Qualification criteria for the economic and financial situation of economic operators which could lead to exclusion:<br>The projected turnover for 2018, whose turnover with DACIA, must not exceed 35% of the bidder's total annual turnover.  | An analysis will be presented in the form of a signed and stamped table.                               |
| 2        | Financial   | The official agreement of the supplier (by the signature and the stamp in Annex 3) that he formally agrees that in the case is declared winner, will present an Bank Guarantee equivalent with the amount of the deposit in maximum 10 (ten) working days after the signing of the contract by both parties.<br>The bank guarantee is released at the end of the actual delivery on the customer's site (RCP milestone).  | Annex no. 3  |
| 3        | KNOW-HOW Installation for Surface Treatment and Cataphoresis, sealant application, application booth (primer, base or top) finishing, retouche and wax. | Have the skills to study, carry out and start in a given area and planning, in the last 8 years, in "turnkey" Version, in Europe enlarged to the Mediterranean basin:<br>- 1 line of automated surface treatment and cataphoresis for car bodies, between 15 to 60 vehicles per hour;<br>- 1 application booth (primer, base or top) with fully robotised recirculation (except the robot scope), of at least 15 vehicles per hour;<br>- have implemented the Siemens automatism standard for a paint installation. | The supplier will present the latest project of this type in accordance with the requested conditions. |
| 4        | Purchasing  | Certificate of honour certifying that the participating economic operator is not in one of the situations described in Article 14 and Article 15 of the O.U.G. 66/2011<br>The document will be presented in original, signed and stamped by the legal representative of the company.  | Annex no. 2  |

|   |                 |   |   |
|---|-----------------|---|---|
| 5 | Purchasing      | The model contract form must be accepted without reservation, signed and stamped on each page by the legal representative of the company.                 | Annex no.1                                |
| 6 | Confidentiality | The Confidentiality (Non-Disclosure) Agreement must be unreservedly accepted, signed and stamped on each page by the legal representative of the company. | Annexe no.4                               |
| 7 | Administrative  | The document which must certify the quality of legal representative of the company and agent of the company (if the case).                                | Justificative document (ex: Extrait Kbis) |
| 8 | Quality         | Certifications: ISO 9001 (valid)  | Certificat ISO 9001                       |

#### **Documents attached**

1. Project presentation - Annex no.0
2. Contract - Annex no. 1
3. Statutory statement that the participating economic operator is not in any of the situations described in Articles 14 and 15 of G.E.O. no. 66/2011 - Annex no. 2
4. Bank Guarantee letter – Annex no. 3
5. Confidentiality Agreement - Annex no. 4

#### **Payment methods:**

Invoices will be issued in the following instalments:

| <b>LOT 7</b>                                   |                |
|--|----------------|
| <b>Name of the stage</b>                       | <b>Payment</b> |
| Order confirmation (ARC)                       | 20%            |
| Technical end-of-study agreement1 (ATFE1)      | 5%             |
| Technical end-of-study agreement2 (ATFE2)      | 5%             |
| Reception at the client's site (RCP)           | 20%            |
| Technical Assembly Completion Agreement (ATFM) | 25%            |
| Technical commissioning agreement (ATFMR)      | 10%            |
| Technical reception agreement (ATR)            | 10%            |
| Notice of obtaining the performances (COP)     | 5%             |

#### **The procurement process consists of two stages:**

##### **First stage – “Preselection”**

1. To be published on the website:

<https://www.gruprenault.ro/despre-noi/anunturi-publice/documente-achizitii-si-licitatii>

The objective of the stage is to identify potential suppliers who may be eligible for this case - with respects the principles of non-discrimination, equal treatment, mutual recognition, transparency, proportionality and effectiveness of the use of funds.

##### **2. Possibility to request clarification:**

There is a possibility to ask for clarifications, within 2 days from the date of publication of the notice on the site.

Responses will be provided by Dacia representatives during a calendar day (24 hours), but the deadline for receiving the answers mentioned below will not be extended.

### **3. Deadline for receiving first-stage answers:**

**21.11.2018, hour: 15h00** –Romania time

If envelopes are presented after the date/time mentioned above, they will not be retained and will be returned to the participating company, this will be recorded in a report signed by both parties in cases where the envelopes will be presented by the company's representative.

In the case of courier/postal delivery, Dacia's internal records will be taken into account and, based on these records, the envelopes will be returned by mail to the participating company with acknowledgment of receipt.

### **4. Recipient's address:**

**Automobile DACIA S.A.**, Mioveni, No. 1 Uzinei Street, postal code 115400, in the attention of Mr. Ionuț TĂNASE, API: ROMIO303160, tel. 0040758117366

The return shall be made in a single envelope sent by post or handed in person, accompanied by a note stuck on the envelope, but must reach the address indicated before the deadline announced in the notice;

The letter must be completed with:

- the name and address of the private beneficiary,
- the name and address of the tenderer; telephone and fax numbers;
- lot number and name of the equipment;
- "Do not open before 22.11.2018, hour: 10:00".

### **5. Date, time and place of envelope opening in the first stage:**

**22.11 2018, 10h00** – Romania time - Alpha/Omega Room – Purchasing Plateau.

Representatives of tenderers / suppliers may participate in the opening of tenders based on a copy of the identity / passport certificate. For this purpose, they will be presented in the premises of the beneficiary one hour before the time set for the opening of tenders. If the participant is not the legal representative of the tenderer, he must also submit the power of attorney made for that purpose by the legal representative of the tenderer.

**6.** Following the analysis of the results, the selection committee appointed by the legal representative of the company will decide on the list of eligible suppliers for stage 2 "**Selection**".

## **The second stage – “Selection”**

Participation in this stage is conditioned on the passage of stage 1 “**Pre-Selection**” and only qualified suppliers to stage 1 will participate at this stage.

1. Launching a call for tenders via e-mail to the suppliers selected in Stage 1.  
In this step, the access of the suppliers that will meet the prerequisites of Stage 1 to the technical specifications will be provided, depending on the size of the documentation, through the FTP server or via e-mail.
2. Following the analysis of technical and commercial offers, the selection board will decide the winner.  
**The award criterion:** the lowest price subject to prior technical agreement.
3. Signature of the contract.