

**Notice of participation in the procedure for the award of the equipment  
supply contract  
Public open bid**

**Beneficiary's name, address, phone number, e-mail:**

**Automobile DACIA S.A.**, Mioveni, No 1 Uzinei Street, postal code 115400, unique registration code RO 160796, registered in the Trade Register under number J03/81/1991, bank account RO98BRDE030SV05762610300, opened at BRD Bank, Argeş branch, phone number 0040248500000

**Contact person:**

For technical matters:

Mr. Dănuț CÎRSTEA, telephone no 0040741097425

e-mail : [danut.cirstea@daciagroup.com](mailto:danut.cirstea@daciagroup.com)

Monday to Friday, 08: 00-15: 00

For commercial matters:

Mr. Ionuț TĂNASE, telephone no 0040758117366

e-mail : [ionut.tanase@daciagroup.com](mailto:ionut.tanase@daciagroup.com)

Monday to Friday, 08: 00-15: 00

***Automobile Dacia SA announces the start of the contract award procedure for the provision of equipment for the investment project "Expansion of the vehicle production capacity".***

***The project is subject to an application for subsidy application submitted under H.G. 807/2014.***

**Specific conditions in which economic operators have direct, free and full access to the content of the awarding documentation (specifications, procurement contract):**

As a first step, all required documents will be available at the following address:

<https://www.gruprenault.ro/despre-noi/anunturi-publice/documente-achizitii-si-licitatii>

**Object of the contract:**

The object of the contract/supply order is the execution, delivery, installation, commissioning and obtaining performance for the investment project „***Expansion of the vehicle production capacity***”:

- **LOT 1:**
  - **Installation for Surface Treatment and Cataphoresis.**

**Place of delivery:**

Automobile DACIA S.A., Mioveni, No 1 Uzinei Street, postal code 115400, Romania.

**Contract term or duration:** 23.07.2021

**Language (s) in which responses/tenders and accompanying documents must be drawn up:**

Romanian is the official language; documents in English or French will be translated into Romanian.

**Payment methods:**

Invoices will be issued in the following instalments:

LOT 1	
Name of the stage	Payment
Order confirmation (ARC)	20%
Technical end-of-study agreement1 (ATFE1)	5%
Technical end-of-study agreement2 (ATFE2)	5%
Reception at the client's site (RCP)	20%
Technical Assembly Completion Agreement (ATFM)	25%
Technical commissioning agreement (ATFMR)	10%
Technical reception agreement (ATR)	10%
Notice of obtaining the performances (COP)	5%

**Where applicable, the required warranties:**

The supplier's official agreement that, if it wins the auction, it will provide bank guarantees equivalent to the acompte amount within 10 (ten) working days of signing the contract by both parties. The bank guarantee is to be released at the end of the actual delivery on the client's site (RCP milestone).

**Award procedure:**

The procurement process consists of two stages:

**First stage – “Preselection”**

To be published on the website:

<https://www.gruprenault.ro/despre-noi/anunturi-publice/documente-achizitii-si-licitatii>

The objective of the stage is to identify potential suppliers who may be eligible for this case - with respects the principles of non-discrimination, equal treatment, mutual recognition, transparency, proportionality and effectiveness of the use of funds. Following the analysis of the results, the selection committee designated by the company will decide the list of suppliers selected for Stage 2 and will receive a call for tender.

Tenderers/suppliers' representatives may participate in the opening of bids on the basis of a copy of the ID/passport. For this purpose, they will be presented at the Beneficiary's with one hour before the time fixed for the opening of tenders .If the participant is not the legal representative of the bidder, it must also present the mandate made for this purpose by the legal representative of the bidder one hour before the deadline for submitting the envelopes.

**Possibility to request clarification:**

There is a possibility to ask for clarifications, within 2 days from the date of publication of the notice on the site.

Responses will be provided by Dacia representatives during a calendar day (24 hours), but the deadline for receiving the answers mentioned below will not be extended.

**Qualification criteria regarding the economic and financial situation of economic operators that could lead to exclusion:**

The amount of prospective cumulative turnover with DACIA - including the batch amount covered by this call for tenders - must not exceed 35% of the total annual turnover of the bidder, including the one estimated for 2018.

**What the return from the first stage should contain:**

The return documents in the pre-selection phase will be sent in an envelope that will be labelled "QUALIFICATION DOCUMENTS" and will be sealed, signed and stamped.

The envelope will contain:

- \* The contract accepted without reserves (signed and stamped on each page) - Annex 1
  - \* The Confidentiality Agreement accepted without reserves (signed and stamped on each page) - Annex 2
  - \* Statutory statement according to which the participating economic operator is not in one of the situations described in Article 14 and Article 15 of the GEO. no. 66/2011, in original, signed by the legal representative of the company - FORM.1.
  - \* The bidder's turnover for 2018 (forecast), including the afferent part of the DACIA, will be presented in a table, signed and stamped.
  - \* Candidates must demonstrate that they have completed, in the last 7 years, similar projects, and that they have study, design and commissioning competencies on a given surface and planning in a turnkey version, for:
    - 1 line of automated surface treatment and cataphoresis for car bodies, between 15 to 60 vehicles per hour, in Europe enlarged to the Mediterranean basin.
    - have implemented the Siemens automatisms standard for a paint installation.
- Candidates will have to demonstrate that they have already completed similar processes. If there is no experience with this type of data process, the candidates will not be selected.
- \* Formal agreement of the supplier according to which, in case of winning the tender, it will present bank guarantees equivalent to the amount of the advance. The bank guarantee is released at the end of the actual delivery on the client's site.
  - \* Valid certification: ISO 9001.

**The address where the documents are sent:**

The return shall be made in a single envelope sent by post or handed in person, accompanied by a note stuck on the envelope, but must reach the address indicated before the deadline announced in the notice;

The letter must be completed with:

- the name and address of the private beneficiary,
- the name and address of the tenderer; telephone and fax numbers;
- lot number and name of the equipment;
- "Do not open before 24.10.2018, hour: 08:00".

Recipient's address:

**Automobile DACIA S.A.**, Mioveni, No. 1 Uzinei Street, postal code 115400, in the attention of Mr. Ionuț TĂNASE, API: ROMIO303160, tel. 0040758117366

**Deadline for receiving first-stage answers:**

24.10.2018, hour : 08h00 –Romania time

If envelopes are presented after the date/time mentioned above, they will not be retained and will be returned to the participating company, this will be recorded in a report signed by both parties in cases where the envelopes will be presented by the company's representative.

In the case of courier/postal delivery, Dacia's internal records will be taken into account and, based on these records, the envelopes will be returned by mail to the participating company with acknowledgment of receipt.

**Date, time and place of envelope opening in the first stage:**  
24.10 2018, 8h00 – Romania time - Alpha/Omega Room – Purchasing Plateau.

## **The second stage - "Selection"**

Participation in this stage is conditioned on the passage of stage 1 "Pre-selection" and only qualified suppliers to stage 1 will participate at this stage.

Launching a call for tenders via e-mail to the suppliers selected in Stage 1.  
Following the analysis of technical and commercial offers, the selection board will decide the winner.

In the second stage, the access of the suppliers that will meet the prerequisites of Stage 1 to the technical specifications will be provided through the FTP server or via e-mail.

### **The address where the tenders are sent:**

The sending of the technical and economic tender will be done in two envelopes (one envelope for the technical offer and one envelope for the commercial offer) sent by post or face to face but must reach the address indicated before the deadline announced in the notice;

The envelope will be labelled with:

- the name and address of the private beneficiary,
- the name and address of the tenderer; telephone and fax numbers;
- the name of the equipment,
- "Do not open before 30.10.2018, hour: 08:00".

Recipient's address:

**Automobile DACIA S.A.**, Mioveni, No. 1 Uzinei Street, postal code 115400, in the attention of Mr. Ionuț TĂNASE, API: ROMIO303160, tel. 0040758117366

### **Acceptance or interdiction of alternative offers:**

Alternative offers will not be accepted.

### **Possibility to request clarification:**

There is a possibility to ask for clarifications, within 2 days from the date of submission of request of quotation.

Responses will be provided by Dacia representatives during a calendar day (24 hours), but the deadline for receipt of offers given below will not be extended.

### **The possibility for several operators to have the right to associate to submit a joint application or offer.**

Associations will be accepted, but communication with the beneficiary is mandatory.

### **The period during which the bidder must maintain its tender valid.**

The validity term of the tender is minimum 60 days.

### **Award criteria (most economically advantageous tender or lowest price).**

The award criterion is the lowest price subject to prior technical agreement.

### **Deadline for receiving responses/tenders:**

30.10 2018, 8h00 – Romania time

If envelopes are presented after the date/time mentioned above, they will not be retained and will be returned to the participating company, this will be recorded in a record signed by both parties in cases where the envelopes will be presented by the company's representative.

In the case of courier/postal delivery, Dacia's internal records will be taken into account and, based on these records, the envelopes will be returned by mail to the participating company with acknowledgment of receipt.

**Date, time and place of opening of responses/tenders:**

30.10 2018, 8h00 – Romania time - Alpha/Omega Room – Purchasing Plateau.

**The possibility of appealing and the deadline for doing so:**

Appeals can be made within 3 days of communicating the winning supplier on the website.

**Documents attached**

1. Project presentation - Annex 0
2. Contract - Annex no. 1
3. Confidentiality Agreement - Annex no. 2
4. Pre-selection criteria - Annex no. 3
5. Statutory statement that the participating economic operator is not in any of the situations described in Articles 14 and 15 of G.E.O. no. 66/2011 - Form no. 1 - FORM.1.