



**Notice of participation in the procedure for the award of the equipment  
supply contract  
Public open bid**

**Beneficiary's name, address, phone number, e-mail:**

**Automobile DACIA S.A.**, Mioveni, No 1 Uzinei Street, postal code 115400, unique registration code RO 160796, registered in the Trade Register under number J03/81/1991, bank account RO98BRDE030SV05762610300, opened at BRD Bank, Argeş branch, phone number 0040248500000

**Contact person:**

For technical matters:

Mr. Bogdan Poenaru, telefon: +4 0756 011 603

e-mail : [george-bogdan.poenaru@renault.com](mailto:george-bogdan.poenaru@renault.com)

Monday to Friday, 08:00-16:00

For commercial matters:

Mr. Octavian CAPATINA, telephone +40 754 025 107

e-mail : [octavian.capatina@dacia.com](mailto:octavian.capatina@dacia.com)

Monday to Friday, 07:00 - 15:00

***Automobile Dacia SA announces the start of the contract award procedure for the provision of equipment for the investment project "Diversification of DACIA vehicle production".***

***The project is subject to an application for subsidy application submitted under H.G. 807/2014.***

**Specific conditions in which economic operators have direct, free and full access to the content of the awarding documentation (specifications, procurement contract):**

As a first step, all required documents will be available at the following address:

<https://www.dacia.ro/despre-dacia/achizitii-si-licitatii.html>

**Object of the contract:**

The object of the contract/supply order for the investment project „ ***Diversification of DACIA vehicle production***”, Bodyshop Department, **LOT 35** is:

**Manufacturing, delivery and comissioning of the following equipments:**

- 14 handling and welding robots

**Place of delivery:**

Automobile DACIA S.A., Mioveni, No 1 Uzinei Street, postal code 115400, Romania.

**Contract term or duration: 14 months from contract signing**

**Language (s) in which responses/tenders and accompanying documents must be drawn up:**

All documents will be submitted mandatory in Romanian language and in another international language (English or French).

**What must contain the return of the first step:**

No. Crt.	CRITERION	NECESSARY CONDITIONS	ANNEX
1	Financial	Qualification criteria for the economic and financial situation of economic operators which could lead to exclusion: <ol style="list-style-type: none"> <li>1. The turnover for 2022 must be greater than: 1.5 milion Euros</li> </ol>	An analysis will be presented in the form of a signed table. The table will contain: <ul style="list-style-type: none"> <li>- name of the bidding company;</li> <li>- turnover in EURO currency for 2022</li> </ul>
2	KNOW-HOW in manufacturing, delivery, comissioning of handling and welding robots	Have the skills to manufacturing, delivery and comissioning in a given area and planning, in the bodyshop department in Dacia plant of: <ul style="list-style-type: none"> <li>- Handling and welding robots for bodyshop assembly operations</li> </ul>	The supplier will present the latest project of this type done for bodyshop manufacturing lines with a rate of at least 20 vehicles/hour for an European OEM. Document to be presented signed.
3	Purchasing	Certificate of honour certifying that the participating economic operator is not in one of the situations described in Article 14 and Article 15 of the O.U.G. 66/2011. The document will be presented in original.	Annex no. 3
4	Purchasing	The model contract form must be accepted without reserves, signed on each page by the legal representative or official power of attorney representative of the company.	Annex no.2
5	Confidentiality	The Confidentiality (Non-Disclosure) Agreement must be unreservedly accepted, signed on each page by the legal representative or official power of attorney representative of the company.	Annexe no.4
6	Administrative	<ol style="list-style-type: none"> <li>1. The document which must certify the quality of legal representative of the company and agent of the company (if the case).</li> <li>2. If the legal representative is not the one signing the documents, then an official power of attorney given by the legal representative to the person signing the documents will be submitted.</li> </ol>	<ol style="list-style-type: none"> <li>1. Justificative document (ex: certificate of incorporation)</li> <li>2. Official Power of attorney</li> </ol>

7	Purchasing	Dacia Purchasing conditions, signed on each page and accepted without comments	Annexe no 5.
8	Quality	Certifications: ISO 9001 (valid) or equivalent, signed on each page	Certificat ISO 9001 or equivalent

**All the documents and annexes requested in the above table need to be accepted by signature of the legal representative or legally designated responsible (if the case)**

**Documents attached**

1. General task book - Annex no.1
2. Contract - Annex no. 2
3. Statutory statement that the participating economic operator is not in any of the situations described in Articles 14 and 15 of G.E.O. no. 66/2011 - Annex no. 3
4. Confidentiality Agreement - Annex no. 4
5. Dacia Purchasing conditions – Annex no. 5

**Payment methods:**

Invoices will be issued in the following instalments:

LOT 35	
Milestone	Payment
Customer reception (RCP)	90%
Process production approval (ATMP)	10%

**The nomination process consists of two stages:**

**First stage – “Preselection”**

1. To be published on the website: <https://www.dacia.ro/despre-dacia/achizitii-si-licitatii.html>

The objective of the stage is to identify potential suppliers who may be eligible for this case - with respects the principles of non-discrimination, equal treatment, mutual recognition, transparency, proportionality and effectiveness of the use of funds. Joint proposals of multiple companies are not accepted.

**2. Possibility to request clarification:**

There is a possibility to ask for clarifications, within 2 days from the date of publication of the notice on the site.

Responses will be provided by Dacia representatives during a calendar day (24 hours), but the deadline for receiving the answers mentioned below will not be extended.

**3. Deadline for receiving first-stage answers:**

**19.12.2023 hour: 15h00** - Romania time

If envelopes are presented after the date/time mentioned above, they will not be retained and will be returned to the participating company, this will be recorded in a report signed by both parties in cases where the envelopes will be presented by the company’s representative.

In the case of courier/postal delivery, Dacia's internal records will be taken into account and, based on these records, the envelopes will be returned by mail to the participating company with acknowledgment of receipt.

#### 4. Recipient's address:

**Automobile DACIA S.A.**, Mioveni, No. 1 Uzinei Street, postal code 115400, in the attention of Mr. CAPATINA Octavian, API: ROMIO303125, tel. +40 754 025 104

The return shall be made in a single envelope sent by post or handed in person, accompanied by a note stuck on the envelope, but must reach the address indicated before the deadline announced in the notice;

The letter must be completed with:

- the name and address of the private beneficiary,
- the name and address of the tenderer; telephone and fax numbers;
- lot number and name of the equipment;
- "Do not open before 20.12.2023, hour: 10:00 a.m.".

#### 5. Date, time and place of envelope opening in the first stage:

**20.12.2023, hour: 10:00 a.m** – Romania time - Alpha/Omega Room – Purchasing Plateau. Representatives of tenderers / suppliers may participate in the opening of tenders based on a copy of the identity / passport certificate. For this purpose, they will announce their intention to participate with at least one day in advance, they will present themselves in the premises of the beneficiary one hour before the time set for the opening of tenders. If the participant is not the legal representative of the tenderer, he must also submit the official power of attorney made for that purpose by the legal representative of the tenderer.

6. Following the analysis of the results, the selection committee appointed by the legal representative of the company will decide on the list of eligible suppliers for stage 2 "**Selection**".

#### The second stage – “Selection”

Participation in this stage is conditioned on the passage of stage 1 “**Pre-Selection**” and only qualified suppliers to stage 1 will participate at this stage.

1. Launching a call for tenders via e-mail to the suppliers selected in Stage 1.  
In this step, the access of the suppliers that will meet the prerequisites of Stage 1 to the technical specifications will be provided, depending on the size of the documentation, through the FTP server or via e-mail.
2. The term of validity of the commercial offers and technical offers must be kept until the signature of the contract/purchase order.
3. Following the analysis of technical and commercial offers, the selection board will decide the winner.  
**The award criterion:** the lowest price subject to prior technical agreement.
4. Acceptance of alternative proposals: Alternative proposals will not be allowed.
5. Signature of the contract.

The term for submission of complaints and recourses is 3 days after the date of official communication of the result of selection phase and attribution procedure.

The complaints will be solved in maximum 2 working days after their receival date.